



January 10, 2020

To Our Customers,

Effective Monday, February 10, 2020, USG will increase prices on the following products:

- All Commercial and Retail ceiling panels will increase as follows:
  - Fiberglass panels – 7%
  - All other panels including Gypsum Lay In Panels (GLIP) – 5%
- All Commercial and Retail suspension systems will increase 5%. (including drywall suspension systems)

Grid shipments will be managed as necessary to ensure an equitable distribution. Your USG sales representative will contact you to discuss our escalation guidelines. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

A handwritten signature in black ink, appearing to read "Matt Byrne".

Matt Byrne  
Vice President Sales, East  
USG Ceilings

A handwritten signature in black ink, appearing to read "Matt Ackley".

Matt Ackley  
Vice President Sales, West  
USG Ceilings

**COVERAGE AREA:** All United States